







# Welcome to AdSmart from Sky

AdSmart is the revolutionary approach to TV advertising which levels the playing field, so businesses of all shapes and sizes can benefit from the unrivalled power of TV exposure.

Sky AdSmart	Sky AdSmart	Adults	Campaign	Average	Target	AdSmart	AdSmart	Copy	Campaign
Attributes	Households	(2.14 avg)	Duration	Frequency	Reach	Impressions	CPV	Length	Budget
Isle of Man	11,051	23,649	4 weeks	9.0 per day	80%	115,000	£0.030	30"	

### **Household Universe**

Number of Households that fit the target audience within the designated area. Each household has an average of 2.8 adults across the UK so you can safely double the household universe to get viewers.

### **Average Frequency**

The average number of times each household will view the advert from the target audience, the advert is only played out when the target is watching, content matches and there are no clashes with other advertisers of the same kind. Only when the advert is played 75% or more of the way through does this count as a view. If they fast forward, turn over, switch off or have not interacted with the box 30 minutes prior it is not classed a view. All boxes report back accurate view figures every night.

## **Impressions**

The number of views your campaign will receive as a minimum, any over delivery is not charged but under delivery would generate a credit to the customer.

#### **CPM 30"**

Cost per thousand household view based on 30 second advert

## **Budget**

What this campaign would cost, clients normally set a budget that determines all other aspects of the campaign.











## **AdSmartable Channels**



im ad

## **How it works**



[1]

Household data is stored on Sky Viewing Card

[2]

Relevant ads for that household are sent to the box via satellite

[3]

When an 'AdSmartable' slot is identified during an ad break, the Sky box will choose the most relevant stored ad for that spot

[4]

That ad is then served seamlessly over the linear broadcast stream

